

# Task 1

Synchronize and Sustain  
30,000 Prime Vendor Medical  
Surgical Items

Mature Task

# Main Deliverables--\$340K

## Labor Allocated to Task 1

- Maintain a validated, synchronized database containing 30,000 Prime Vendor Items. Provide to DSCP monthly.
- Produce high velocity reports for 25 manufacturers twice during the contract period.
- Produce error reports for 25 manufacturers and prime vendor distributors twice during the contract period.

# Value Proposition—Task 1

- **Accurate master catalog data on 30K PV items**
  - **Easier for MTFs to build accurate catalog records and source items in DMLSS**
  - **Enable JMAR/CDMIA to accurately track DoD consumption**
  - **Identify DAPAs with incorrect packaging data for correction**
  - **For use in DMLSS-W and DMLSS-R applications**
- **Enable MTFs to save money on purchases of PV items thru the Army's eZ Save program**
  - **Identifying cheaper prices on contracts for identical items**
  - **Identify high velocity items not on contract so DAPA coverage can be established**
- **Increase usage of electronic ordering of PV items**

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# Task 1 Approach

- Target Items
- Collect Data for Targeted Items
- Maintain/Enhance Repeatable Data Analysis
- Deliver 30K PV Items Monthly—99% Accurate Catalog Information

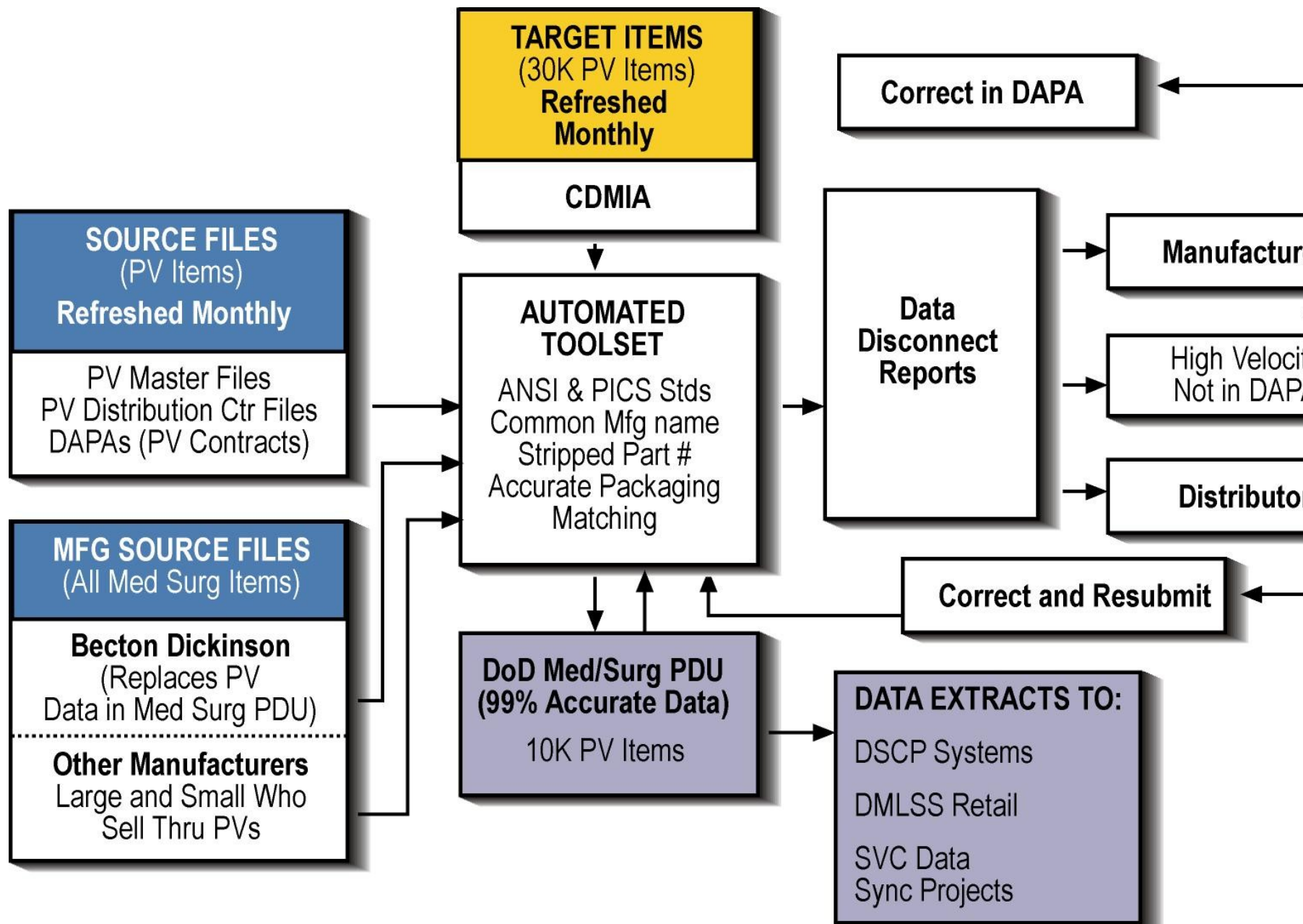
# Task 1 Approach—Target 30K PV Items

- Collect annual usage dollars and number of demands from CDMIA on all Med-Surg PV Items (30K+ items)
- Rank importance of items from 1 to 30,000+
- Top 2,000 items targeted for more intensive work

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# Task 1 Approach—Collect Data on Targeted Items

- Manufacturers (for example BD) as part of DoD/industry PDU—Task 4
- Owens and Minor and Cardinal—have best packaging data in US Healthcare (new better file from Cardinal)
- DAPA
- Federal Supply Schedule (FSS)—new source
- Cardinal Supplyline (new source for packaging data)
- Manually by contacting manufacturers—web sites or by phone



















































# Task 1 Approach--Analysis

- Process worked monthly—new source files
- Approximately 87% of top 2000 and 80% of rest of records achieve 99% accurate catalog record electronically
- 13% of top 2000 items worked manually to get to 99% accurate catalog data
- No manual work done on items 2001-30,000+
- Electronic algorithms constantly refined



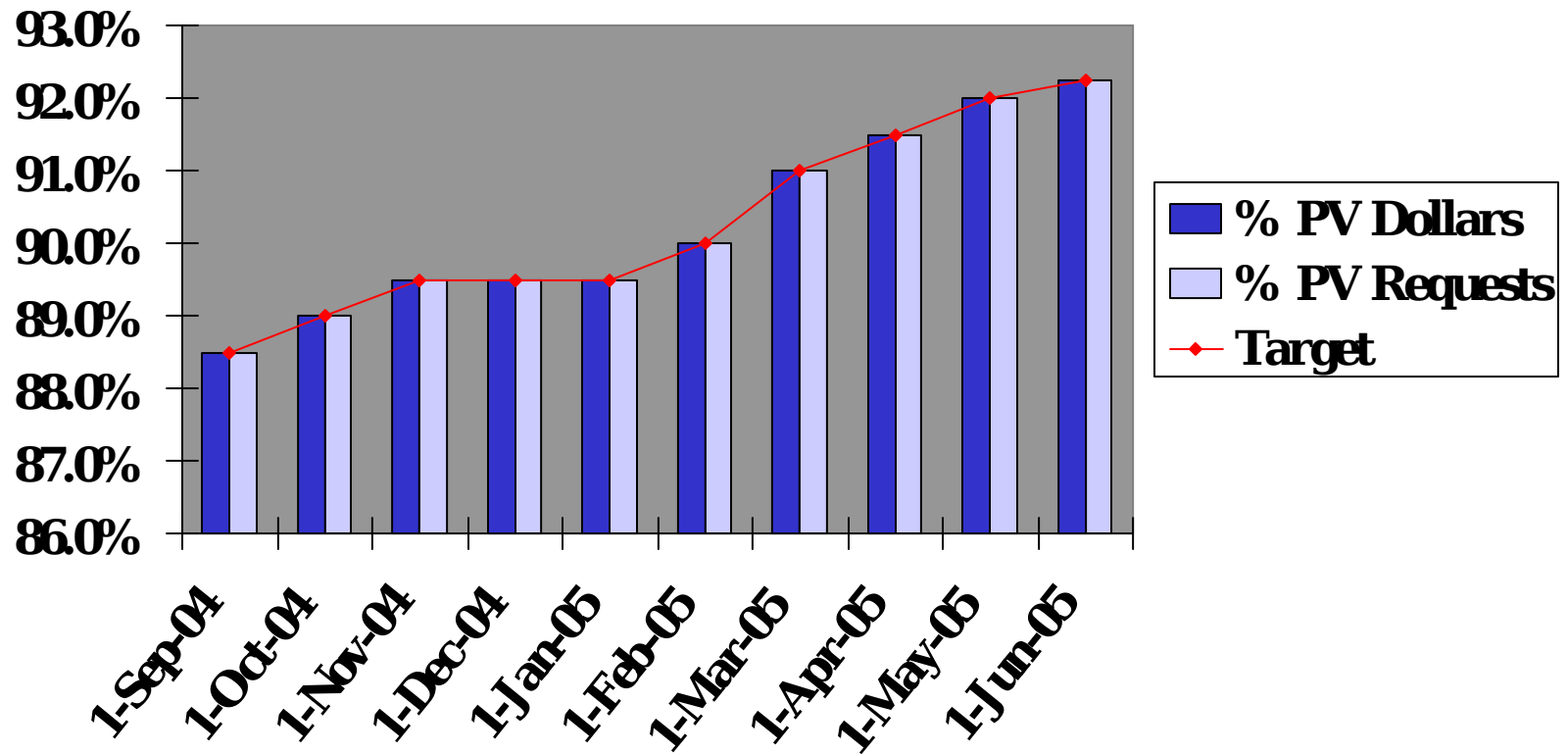
# Task 1 Project Plan

## Key Timeline Items

	Task Name	Start	Finish	Predecessor:	3rd Quarter			4th Quarter			1st Quarter			2nd Quarter			3rd Quarter		
					Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun			
1	 Task 1	7/21/2004	6/15/2005																
2	 Update Master File	7/21/2004	6/13/2005																
3	 Update Master File 1	7/21/2004	9/1/2004																
25	 Update Master File 2	9/1/2004	10/1/2004																
39	 Update Master File 3	10/4/2004	11/1/2004																
53	 Reports to PV & Mfgs	11/1/2004	11/24/2004																
54	 Process Changes	11/1/2004	11/15/2004	52															
57	 PV Error Reports	11/15/2004	11/18/2004																
62	 Mfg Error Reports	11/19/2004	11/24/2004																
68	 Update Master File 4	12/1/2004	12/31/2004																
82	 Update Master File 5	12/31/2004	2/1/2005																
96	 Reports to PV & Mfgs	2/1/2005	2/11/2005																
108	 Update Master File 6	2/1/2005	2/28/2005																
122	 Update Master File 7	3/1/2005	3/31/2005																
136	 Update Master File 8	4/1/2005	4/28/2005																
150	 Update Master File 9	4/29/2005	5/31/2005																
164	 Reports to PV & Mfgs	6/1/2005	6/13/2005																
176	 Source File Delivery	6/13/2005	6/14/2005																
177	 Trans tables	6/13/2005	6/13/2005	175															
178	 Pack Xplod tables	6/13/2005	6/13/2005	177															
179	 Check Pack tables	6/14/2005	6/14/2005	178															
180	 QA Deliverable	6/14/2005	6/14/2005	179															
181	 Metrics Reports	6/14/2005	6/15/2005																
182	\$ Sales- % covered by Master File over time	6/14/2005	6/14/2005	180															
183	# of Requests- % covered by Master File over time	6/15/2005	6/15/2005	182															

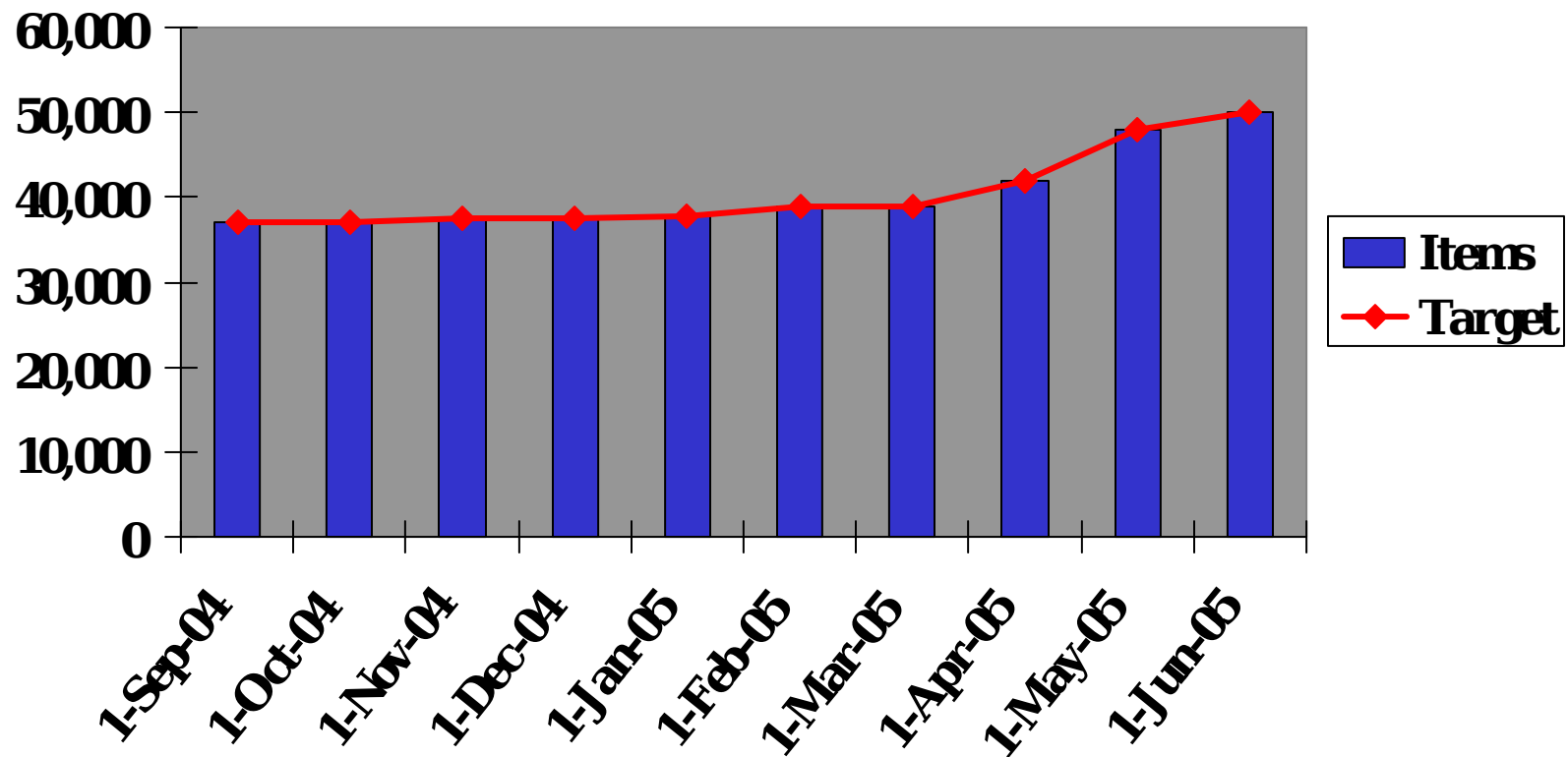
# Task 1 Metrics (Sample)

## Covered PV Dollar and Requests



# Task 1 Metrics (Sample)

## PV Items in Master File



# Greatest Challenges/Risks of this Task

- Integrating 99% accurate catalog data in DMLSS-Wholesale and Retail is required to receive maximum value from this effort. Otherwise only place value provided will be in Army's eZ SAVe application
- PV Master File and Distribution Center Data is absolutely essential to accomplishing this task. Owens and Minor and Cardinal are responding well today. Any future new medical surgical prime vendors will have to be integrated